

# CONSENT AGENDA ITEM SUMMARY

March 16, 2026  
Item Number: 6A



Presented by: Brian Linton

Technology Services Department

## ITEM SUMMARY:

Request for approval to pay the SHI invoice for the annual maintenance renewal of the Microsoft 365 Office Suite, in the amount of \$53,780.80.

## SPECIAL CONSIDERATIONS OR CONCERNS:

We use this Software for Outlook, Excel, Word, PowerPoint, etc.

## STAFF RECOMMENDATION:

Staff recommends approval.

## FINANCIAL IMPACT:

This is budgeted and approved in the FY 25 – 26 adopted budget.

## FUNDING SOURCE:

Line Item: 100-5.1535.52.1303

## ATTACHMENTS:

SHI invoice

## OTHER DEPARTMENTAL REVIEW NEEDED:

Yes

No

## OTHER DEPARTMENTAL REVIEW

Finance

GOOD GOVERNANCE

Guiding Principle: Fiscal Responsibility, Accountability, Transparency



Pricing Proposal  
 Quotation #: 27141398  
 Created On: 2/6/2026  
 Valid Until: 3/31/2026

**GA-City of McDonough**

**Microsoft Inside Account Manager - Public Sector**

**Brian Linton**

136 Keys Ferry St.  
 McDonough, GA 30253  
 United States  
 Phone: 678-222-8670  
 Fax:  
 Email: BLinton@McDonoughGa.org

**KayLee DeBoer**

290 Davidson Ave  
 Somerset, NJ 08873  
 Phone: .  
 Fax:  
 Email: MSSoutheastGov@shi.com

All Prices are in US Dollar (USD)

Product	Qty	Your Price	Total
1 Teams AC with Dial Out US/CA GCC Sub Add-on: 12 months (Year 1 of 3) Microsoft - Part#: NYH-00001 Contract Name: Georgia Software Contract #: 99999-SPD-SPD0000060-0003 Coverage Term: 4/1/2026 – 3/31/2027 <b>Note:</b> MSRP/SHI Advertised List: \$0 Budgetary Renewal of EA 56075006	120	\$0.00	\$0.00
2 OneDrive business P1 GCC Sub Per User: 12 months (Year 1 of 3) Microsoft - Part#: 3NP-00002 Contract Name: Georgia Software Contract #: 99999-SPD-SPD0000060-0003 Coverage Term: 4/1/2026 – 3/31/2027 <b>Note:</b> MSRP/SHI Advertised List: \$56.40 Budgetary Renewal of EA 56075006	80	\$46.23	\$3,698.40
3 M365 G3 Unified FUSL GCC Sub Per User: 12 months (Year 1 of 3) Microsoft - Part#: AAD-34704 Contract Name: Georgia Software Contract #: 99999-SPD-SPD0000060-0003 Coverage Term: 4/1/2026 – 3/31/2027 <b>Note:</b> MSRP/SHI Advertised List: \$475.2 Budgetary Renewal of EA 56075006	100	\$391.56	\$39,156.00
4 M365 F3 Unified GCC Sub Per User: 12 months (Year 1 of 3) Microsoft - Part#: AAD-63092 Contract Name: Georgia Software Contract #: 99999-SPD-SPD0000060-0003 Coverage Term: 4/1/2026 – 3/31/2027 <b>Note:</b> MSRP/SHI Advertised List: \$103.2 Budgetary Renewal of EA 56075006	80	\$84.42	\$6,753.60
5 Exchange Online P2 GCC SU Exchange Online Kiosk Per User: 12 months (Year 1 of 3) Microsoft - Part#: 3NS-00004 Contract Name: Georgia Software	80	\$52.16	\$4,172.80

Contract #: 99999-SPD-SPD0000060-0003  
Coverage Term: 4/1/2026 – 3/31/2027  
**Note:** MSRP/SHI Advertised List:  
\$63.6 Budgetary Renewal of EA 56075006

---

Total      \$53,780.80

**Additional Comments**

---

**Pricing is subject to change based on OEM and Distribution pricing changes**

This quote has been marked as budgetary, as certain pricing may require approval from Microsoft. Please note, SHI is unable to process Purchase Orders against budgetary quotes. Kindly reach out to your SHI sales team for a Final Quote once you have determined your required counts and licenses.

Thank you for choosing SHI International Corp! The pricing offered on this quote proposal is valid through the expiration date listed above. To ensure the best level of service, please provide End User Name, Phone Number, Email Address and applicable Contract Number when submitting a Purchase Order. For any additional information including Hardware, Software and Services Contracts, please contact an SHI Inside Sales Representative at (888) 744-4084. SHI International Corp. is 100% Minority Owned, Woman Owned Business. TAX ID# 22-3009648; DUNS# 61-1429481; CCR# 61-243957G; CAGE 1HTF0

Thank you for choosing SHI International Corp! The pricing offered on this quote proposal is valid through the expiration date set above. To ensure the best level of service, please provide End User Name, Phone Number, Email Address and applicable Contract Number when submitting a Purchase Order.

SHI International Corp. is 100% Minority Owned, Woman Owned Business.  
TAX ID# 22-3009648; DUNS# 61-1429481; CCR# 61-243957G; CAGE 1HTF0

---

*The products offered under this proposal are resold in accordance with the terms and conditions of the Contract referenced under that applicable line item.*

**AGENDA ITEM SUMMARY**  
**March 16, 2026, City Council Meeting**  
**Item Number: 10**



Presented by: Keith Dickerson, City Administrator

Technology Services

**ITEM SUMMARY:**

Request for approval to pay the SmartWave invoice for \$21,685.72, to complete an emergency repair of our Microware system, which provides internet to our Water Plants, Fire Station 52, Welch Police Prescient, and Welcome Center.

**SPECIAL CONSIDERATIONS OR CONCERNS:**

We had a lightning storm on Friday, March 5, 2026, which damaged the radio. Our vendor will replace the damaged radio and install a secondary microware as a redundancy mechanism.

**STAFF RECOMMENDATION:**

Staff recommends approval.

**FINANCIAL IMPACT:**

This will be paid from SPLOST V.

**FUNDING SOURCE:**

Line 326-5.1535.54.2599

**ATTACHMENTS:**

SmartWave incoice

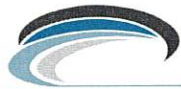
**OTHER DEPARMENTAL REVIEW NEEDED:**

Yes

No

**OTHER DEPARMENTAL REVIEW**

Finance



**SmartWAVE Technologies**  
Enabling the Wireless Generation...

Project: Microwave Replacement Project  
 Brian Linton  
**City of McDonough**  
 136 Keys Ferry Street  
 McDonough, GA 30253  
[Blinton@McDonoughGa.org](mailto:Blinton@McDonoughGa.org)  
 678-222-8670

**\*\*\*ALL PRICES ARE GOOD FOR 90 DAYS FROM THE DATE OF THE QUOTATION\*\*\***

**Primary Replacement Link**

EQUIPMENT/MATERIALS DESCRIPTION	PART NUMBER	QUANTITY	UNIT PRICE
<b>Primary PTP Link Replacement</b>			
Mimoso B24 24GHz 1.5 Gbps PTP backhaul	MIM-B24	2 ea	\$1,024.00
Tower Mounting Brackets - Astro-Brac Stellar Clamp Kit, 42" Band mnt Alum	AS-3004-42-PNC	2 ea	\$208.00
Outdoor grade Cat6 shielded cable, shielded RJ45 connectors, patch cables, etc	SWCAT60D	2 ea	\$224.00
POE Surge Protection 100/1000Mbps w/ gasket seal	SWCGMJ8-POE-B-CSE	4 ea	\$93.00
Shipping, handling, grounding, clamps, connectors, ties, weatherproof, and other consumables	SWMISC	1 ea	\$235.00

PRICING	
Materials/Equip	\$3,519.00
Professional Svcs	\$9,035.00
Tax (8%)	\$281.52
<b>GRAND TOTAL</b>	<b>\$12,835.52</b>

**Optional - Redundant Link**

EQUIPMENT/MATERIALS DESCRIPTION	PART NUMBER	QUANTITY	UNIT PRICE
<b>Optional - Redundant Backup Link</b>			
cnWave 60GHz V2000 Long Range Client Node with Integrated Antenna, 802.11ay technology with Terragraph certification, PoE	C600500C020B	2 ea	\$685.00
Cyclone J-ARM Heavy Duty Universal 18-Inch Mount	CYG-MJARM-18IN	2 ea	\$15.00
Outdoor grade Cat6 shielded cable, shielded RJ45 connectors, patch cables, etc	SWCAT60D	2 ea	\$224.00
Cyclone Data Surge Protection Outdoor SPD IP65 10GB Ethernet POE++ Shielded Connectors	CYG-SPDO-10GB	4 ea	\$43.00
Shipping, handling, grounding, clamps, connectors, ties, weatherproof, and other consumables	SWMISC	1 ea	\$145.00

PRICING	
Materials/Equip	\$2,165.00
Professional Svcs	\$6,512.00
Tax (8%)	\$173.20
<b>GRAND TOTAL</b>	<b>\$8,850.20</b>

**Pricing Notes:**

- Taxes are included.
- Payment Terms are Net-30 from invoice date. Late payments will be considered late and subject to penalties and late fees.
- Late fees will be assessed at the rate of 1.5% per month to the total amount past due.
- Credit Card payments will be assessed a processing fee of 3.95%
- SmartWave will retain ownership of the equipment until payment is made in full.
- Price includes Professional Services to configure, install and test new B24 PTP Link.
- Price includes removal of existing Radios and Antennas from Tower.
- Price includes installation of an outdoor grade Cat6 cable for each radio and surge protection.
- Price assumes POE+ switch port and supporting infrastructure is provided by others.
- Post installation support is priced separately.
- Pricing also includes an Optional Backup Wireless Link.